

We understand your industry

You need someone that understands what you are facing and how to assist without adding to your problems.

InDev Tactical (InDev) is a licensed, bonded, and insured security services provider that specializes in working with the hospitality sector.

The leaders of InDev grew up in South Georgia. We understand how difficult it is running a business in this area.

We know that independence and control over your hotel is important to you. Our job is to help you protect your guest and staff, not interfere with your business.

Privacy is important to you. InDev started its security operations securing military bases in Afghanistan where confidentiality and discretion are critical. We bring this same approach to hotel and hospitality security.

We adhere to a strict code of ethics, confidentiality, and discretion that protects your privacy and the privacy of your guests.

We help you provide the quality of service that can make guests into loyal customers.



Safety Tips

Keep and use this list and feel free to make copies for others.

- Have a daily periodic check-in routine for employees.
- Have an emergency response plan for: accidents, fire, chemical spills, flooding, or other emergencies.
- Have a emergency action & evacuation plan.
(Make sure staff know how to get everyone out and where to meet)
- Complete background checks on all employees even temporary ones.
- Keep a notebook of all dangerous substances and materials that you use. Keep a copy of each Material Safety Data Sheet (MSDS) in the same binder.
- Ensure that you have and maintain adequate lighting.
- Teach your employees to remain vigilant and alert.
- Teach employees how to spot signs of impending trouble and to take action before things can escalate.
(We can provide training in this area if needed)
- Try to never confront a criminal alone. Do not put yourself at risk for anything other than direct peril to yourself, guests, or employees.

Useful Numbers:

Emergency: 911

Poison Control Center: 1-800-222-1222

Local Law Enforcement _____

Local Taxi _____

(Additional) _____:



Regional Office:

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Security for the Hotel and Hospitality Industry



We provide security solutions to help you protect your guests, employees, and business.

InDev Tactical
with offices in:
Alabama, Georgia, Kentucky, and Virginia
www.indevtactical.net

It's time to consider security



We don't need security

Today's hotel business can be tough. Changing regulations, rising costs, and increasing competition take their toll on the bottom line. With razor thin profit margins getting smaller by the day, it is easy to see security as an unnecessary expense. However, just one incident can ruin your business.

Hotel crime tends to be violent. If you fail to effectively prepare to deal with crime, you are placing yourself, your employees, and hotel guests at risk.

Though state regulations may limit exposure to some lawsuits and damage awards, failure to provide adequate security exposes you to potentially devastating loss. In today's litigious society, there are law firms that focus exclusively on hotel lawsuits; their primary approach – *inadequate lighting and security*. Lawsuits based on these two issues almost guarantee an award against those named in the suit (usually the hotel, its owners and management). And, if negligence is proven you can be subject to criminal charges.

Not having security can be costing you dollars every day: Surveys show that, when offered a choice, most people will book a hotel that has onsite security over one without a security presence, even when the cost is slightly higher.

Also, did you know that onsite security may lower your liability and fire insurance rates?

Ok, we need security, now what

What are our options

Local law enforcement: Local police cannot provide 24 hour protection. Shrinking budgets and increasing crime have local law enforcement struggling to keep crime in check. The protection of your staff and guests falls to you.

In-house security: This option will increase staffing costs, but it can be effective with trained security officers. However, if you employ poorly trained guards that injure or kill someone or fail to respond effectively, you can expect a lawsuit, and you may be charged with negligence.

Contracting unlicensed security guards: This is a very risky approach. It may appear cheap at first, but it can be devastatingly expensive in the long run. It is illegal to contract a guard not licensed by the state and both parties can be fined. If an unlicensed guard is injured on the job or injures someone else (or worse), how much will it cost you? Will your insurance cover unlicensed security guards? And you can expect negligence charges to be filed.

Off-duty police: Using off-duty officers is an option, they are well trained and qualified. However, just as not having security can cost you money, using off-duty police may also cost you money. Surveys indicate that travelers, especially those with families, often find a police presence unsettling and may bypass that hotel for other accommodations.

Off-duty police are law enforcement first and security officers second so their options in dealing with security is restricted. They must respond to a crime being committed on-or-offsite, and they must return to duty if recalled for emergencies or special events; leaving you unprotected.

Security cameras: Cameras should be part of your security program; they may provide a record of a crime. But, they have been proven not to deter crime. Criminals assume that you have cameras and ignore them or they will simply wear hats, hoodies, or masks.



InDev Tactical can help

InDev Tactical offers a number of security options including patrol services, permanent and temporary onsite security officers, bodyguards, and escort services. We will work with you to develop a security program that fits your specific needs.

We have trained security officers, most are military veterans with experience in dealing with conflict and confrontation. We work with local law enforcement to support their efforts to serve and protect you.

We are licensed, bonded, and insured which protects you – the client, and us.

The InDev approach

We bring the same commitment to service to your hotel that we bring to protecting US military bases in conflict zones. In Afghanistan, we relieve troops from base security duty so more soldiers are available to focus on their mission. For you this means you can leave security to qualified, courteous, and professional security officers that are capable of addressing any security issue while you focus on making your hotel successful.

Unlike, law enforcement officers, we have greater flexibility in dealing with each situation. We are not required to deal with anything outside our areas of responsibility, and we cannot be called away by a third-party to attend to other issues. This means we focus only on the security needs of you, our client.



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